



TDD: (916) 653-1498

NOTICE OF PROPOSED REVISION OF REGULATIONS AND STATEMENT OF REASONS

California Code of Regulations
Title 2. Administration
Division 1. Administrative Personnel
Chapter 1. State Personnel Board
Subchapter 1.5. Personal Services Contracts
Article 6. Procedures that Apply to Contracts Under
Government Code section 19130(a)

DATE: June 15, 2007

TO: ALL STATE AGENCIES, EMPLOYEE ORGANIZATIONS, AND

MEMBERS OF THE GOVERNOR'S CABINET

SUBJECT: PROPOSED AMENDMENTS TO REGULATIONS CONCERNING

PROCEDURES THAT APPLY COST SAVINGS PERSONAL SERVICES

CONTRACTS UNDER GOVERNMENT CODE SECTION 19130(a)

AUTHORITY:

Under authority established in Government Code (GC) section 18701 and Public Contract Code (PCC) section 10337, the State Personnel Board (SPB) proposes to amend Title 2 of the California Code of Regulations (2 CCR), sections 547.69 through 547.71, which provides for procedures utilized by the SPB to review proposed cost savings personal services contracts under GC section 19130, subdivision (a).

REFERENCE:

These regulations are amended to implement, interpret, and/or make specific GC sections 19130(a), 19131, 19134, and PCC section 10337.

PUBLIC HEARING:

Date and Time: July 10, 2007, from 9:45 a.m to 10:15 a.m.

Place: State Personnel Board

First Floor Auditorium

801 Capitol Mall

Sacramento, CA 95814

Purpose: To receive written and/or oral comments about this action.

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WRITTEN PUBLIC COMMENT PERIOD:

The attached proposed revisions reflect changes made as the result of written and oral public comments received by the SPB at its April 3, 2007, meeting, concerning the proposed regulations promulgated by the SPB on February 9, 2007. The written public comment period will close Monday, July 2, 2007, at 5:00 p.m. This comment period allows time for SPB staff to provide copies of any written comments to the five-member State Personnel Board (Board) for consideration at the time of the hearing. Any person may submit written comments about the proposed amendments. To be considered by the Board, the appropriate person identified below must receive written comments before the close of the written public comment period.

Written comments may be submitted to:
Senior Staff Counsel Bruce A. Monfross
State Personnel Board
801 Capitol Mall, MS 53
Sacramento, CA 95814

or to: bmonfross@spb.ca.gov

or faxed to his attention at: (916) 653-4256.

AVAILABILITY OF PROPOSED TEXT AND STATEMENT OF REASONS/CONTACT PERSONS:

Copies of the express terms of the proposed action, the Statement of Reasons, and all of the information upon which this proposal is based are available for review upon request to Bruce Monfross. The rulemaking file is available for review during normal business hours at SPB, 801 Capitol Mall, Sacramento, CA 95814. Additional information or questions regarding the substance of the proposed action should be directed to Bruce Monfross, as specified above. Questions regarding the regulatory process in conjunction with this regulation should be directed to Bruce Monfross at SPB, 801 Capitol Mall, MS 53, Sacramento, CA 95814, or by telephone at (916) 653-1456 or TDD (916) 653-1498.

AVAILABILITY OF CHANGES TO PROPOSED TEXT:

If any substantial and sufficiently related changes are made to the text as a result of comments received during the public comment period, SPB will make the full text of the changed regulations available for at least 15 days before the date the regulations are permanently amended.

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INFORMATIVE DIGEST/POLICY STATEMENT OVERVIEW:

GC section 18216 specifies that regulations concerning contracting out shall be subject to the Administrative Procedure Act (Chapter 3.5 (commencing with GC section 11340) of Part 1 of Division 3).

GC section 18701 authorizes the Board to prescribe, amend, and repeal regulations for the administration and enforcement of the Civil Service Act (GC section 18500 *et seq.*).

GC section 19130, subdivision (a), permits state governmental entities to enter into personal services contracts on the grounds that the contract will result in recognized cost savings to the state, subject to specified statutory requirements.

GC section 19131 requires a state agency proposing to enter into a personal services contract pursuant to the provisions of GC section 19130(a), to first notify the Board of its intention to do so, after which the Board is required to notify any employee organization effected by the proposed contract to request that the SPB review the contract for compliance with all legal requirements.

GC section 19134 provides specified criteria that must be satisfied before the Board can approve a personal services contract entered into under GC section 19130(a) for persons providing janitorial and housekeeping services, custodians, food service workers, laundry workers, window cleaners, and security guard services.

PCC section 10337 authorizes the Board to establish such standards and controls over approval of personal services contracts entered into pursuant to the provisions of GC section 19130 as are necessary to assure that the contract is consistent with merit employment principles and those requirements contained in Article VII of the California Constitution.

The purpose of the proposed regulations is to provide guidance to state agencies and employee organizations regarding what information must be provided to the Board in those cases where the Board is reviewing proposed cost-savings contracts. Existing statutes and regulations do not provide sufficient specificity as to what specific information must be provided to the Board, thereby creating confusion and uncertainty as to whether a proposed personal services contract can be justified as a cost-savings contract.

In addition, the State Civil Service Act previously required each state agency and department to establish an effective affirmative action program with specified components, and to establish goals and timetables designed to overcome any identified underutilization of minorities and women in their respective organizations. Existing law further required the Board to conduct specified activities in this regard, and GC section 19130, subdivision (a)(4), mandated that personal services contracts entered into under GC section 19130, subdivision (a), could not adversely impact the state's affirmative action efforts.

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Portions of those affirmative action provisions have, however, subsequently been held to be in violation of the California Constitution and the United States Constitution. As a result, existing regulations relating to GC section 19130, subdivision (a)(4), must be revised to come into compliance with existing equal employment opportunity laws.

IMPACT ON SMALL BUSINESSES:

It is anticipated that the proposed amendments will have a nominal impact on small businesses. Although the proposed amendments will require small businesses to provide more detailed information concerning their costs associated with those personal services contracts they enter into with the state, those businesses should already have ready access to the requested information in order for the business to be able to make a reasoned bid for the contract.

LOCAL MANDATE:

SPB has determined that the proposed action imposes no mandate on local agencies or school districts and, therefore, requires no reimbursement pursuant to GC section 17561.

COST ESTIMATES OF PROPOSED ACTION:

Costs or Savings to State Agencies:

The proposed regulations will involve no additional costs to any state agency. It is anticipated that the proposed regulations will enable state agencies to better ascertain whether a personal services contract that it proposes to enter into will, in fact, result in recognized savings to the state.

Impact on Housing Costs:

No impact.

Costs or Savings in Federal Funding to the State:

No impact.

<u>Costs or Savings to Local Agencies or School Districts Required to be</u> Reimbursed:

No impact.

Other Nondiscretionary Costs or Savings Imposed on Local Agencies:

No impact.

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Cost Impact on Private Persons or Businesses:

It is anticipated that the proposed amendments will have a nominal impact on businesses, including sole proprietorships. Although the proposed amendments will require businesses to provide more detailed information concerning their costs associated with those personal services contracts they enter into with the state, those businesses should already have ready access to the requested information in order for the business to be able to make a reasoned bid for the contract.

ASSESSMENT OF POTENTIAL ADVERSE ECONOMIC IMPACT ON BUSINESS:

SPB has made an initial determination that the proposed action will have no significant statewide adverse economic impact directly effecting businesses, including the ability of California businesses to compete with businesses in other states.

ASSESSMENT REGARDING THE EFFECT ON JOBS/BUSINESSES:

The adoption of the proposed action should neither create nor eliminate jobs in the state, nor result in the elimination or expansion of existing businesses in the state, nor create or expand businesses in the state.

ALTERNATIVES STATEMENT:

SPB has determined that no reasonable alternative considered by SPB, or that has otherwise been identified and brought to the attention of SPB, would be more effective in carrying out the purpose for which this action is proposed, or would be as effective and less burdensome to affected private persons than the proposed action.

FINAL STATEMENT OF REASONS:

It is anticipated that the proposed regulations will be filed with the Office of Administrative Law pursuant to GC section 11346.9, and shall include a Final Statement of Reasons for the amendments. Copies of the Final Statement of Reasons may be obtained from the contact person when it becomes available.

<u>ACCESSING INFORMATION REGARDING THIS RULEMAKING FILE ON THE</u> STATE PERSONNEL BOARD WEBSITE:

The text of the proposed amendments, the Notice of Proposed Amendment of Regulations and Statement of Reasons can be viewed at www.spb.ca.gov.

STATEMENT OF REASONS:

The purpose of the proposed regulations is to provide greater guidance to state agencies and employee organizations regarding what information must be provided to the Board in those cases where the Board is reviewing proposed cost-savings contracts

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under Government Code section 19130, subdivision (a). Existing statutes and regulations do not provide sufficient specificity as to what exact information must be provided to the Board, thereby creating confusion, uncertainty, and needless litigation concerning whether a proposed personal services contract can be justified as a cost-savings contract.

In addition, the State Civil Service Act previously required each state agency and department to establish an effective affirmative action program with specified components, and to establish goals and timetables designed to overcome any identified underutilization of minorities and women in their respective organizations. Existing law further required the Board to conduct specified activities in this regard, and GC section 19130, subdivision (a)(4), mandated that personal services contracts entered into under GC section 19130, subdivision (a), could not adversely impact the state's affirmative action efforts.

Portions of those affirmative action provisions have, however, subsequently been held to be in violation of the California Constitution and the United States Constitution. As a result, existing regulations relating to GC section 19130, subdivision (a)(4), must be revised to come into compliance with existing equal employment opportunity laws.

LAURA M. AGUILERA Assistant Executive Officer

Attachment: Proposed Text of Amended Regulations

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California Code of Regulations
Title 2. Administration
Divison 1. Administrative Personnel
Chapter 1. State Personnel Board
Subchapter 1.5. Personal Services Contracts

Article 6. Procedures that Apply to Contracts Under Government Code Section 19130(a)

§ 547.69 State Agency Notice of Intent to Execute Cost Savings Personal Services Contract.

- (a) Any state agency proposing to execute a contract pursuant to Government Code section 19130(a), shall file with the board a Notice of Intent to Execute Personal Services Contract.
- (b) The Notice of Intent shall include the following:
 - (1) A complete copy of the proposed contract;
 - (2) The following information with respect to those civil service employees who would otherwise perform the services to be rendered under the contract:
 - (A) The number of civil service employees in each classification who would otherwise perform the services;
 - (B) The number of hours required for each civil service employee to perform the services;
 - (C) The base hourly wage, as set forth in the State of California Civil Service Pay Scale, that the agency would be required to pay civil service employees to perform those services to be rendered under the contract.
 - (i) The cost of any employee benefits, as set forth in section (b)(2)(D), direct overhead costs, as set forth in section (b)(2)(E), indirect overhead costs, as set forth in section (b)(2)(F), or any other costs, shall not be included in the base hourly wage calculation, unless specifically authorized by this section;
 - (ii) The cost of any recruitment or retention pay bonus or differential, or any geographic pay bonus or differential, that the agency is required by law or collective bargaining agreement to pay to employ civil service employees to perform those services to be rendered under the contract, shall be calculated as part of the base hourly wage. If the bonus or differential is disbursed as a lump sum

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payment, the cost of the bonus or differential shall be amortized over the term of the proposed contract. The cost of any remuneration paid to an employee due to the employee possessing specialized skills or abilities (e.g., bilingual verbal and written skills), shall not be included as part of the base hourly wage, unless the specialized skill or ability is a prerequisite for employment in the civil service position that performs those services to be rendered under the contract. The state agency shall provide detailed, factual information concerning its assertion that it is required to pay any recruitment or retention pay bonus or differential, or any geographic pay bonus or differential, or that it incurs any additional costs to compensate individuals with specialized skills or abilities, in order to employ civil service employees to perform those services to be rendered under the contract.

- (D) The hourly cost of employee benefits the agency would be required to provide to each civil service employee to perform those services to be rendered under the contract.
 - (i) For those proposed contracts not subject to the provisions of Government Code section 19134, employee benefits shall be itemized and limited to the following: health insurance premiums; dental insurance premiums; vision insurance premiums; employer contributions to employee retirement plans, including social security; paid holidays; sick leave benefits; and vacation leave benefits. For purposes of this section, hourly benefit costs shall be derived by calculating the annual cost per employee for each specified benefit, divided by the number of hours each employee is employed on an annual basis. The state agency shall also disclose the basis for, and methodology utilized, in arriving at its conclusions as to the annual cost for each specified employee benefit;
 - (ii) For those proposed contracts subject to the provisions of Government Code section 19134, hourly benefit costs shall be established using rates based on single employee, employee plus one dependent, and employee plus two or more dependents, or the costs may be based on a blended rate, as set forth in the "Personal Services Contract Pay Rates" published by the Department of Personnel Administration. To the extent that the hourly benefit rates established by the Department of Personnel Administration consist of items that would otherwise be categorized under the base hourly wage, direct overhead cost, or indirect overhead cost provisions of this section, the agency may only include those items as hourly benefit costs;

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- (E) The hourly cost of direct overhead costs the state agency would incur if it employed civil service employees to perform those services to be rendered under the contract.
 - For purposes of this section, direct overhead costs shall be itemized and include, but not be limited to, the following: workers compensation insurance budget costs; unemployment insurance budget costs; disability insurance budget costs; additional rent and utilities that would only be incurred if the services in question were performed by the civil service; additional equipment and materials needed to perform those services to be rendered under the contract that would only be incurred if the services in question were performed by the civil service; uniforms; training mandated by law or otherwise required by the agency; background investigations. medical examinations, or drug testing, mandated by law or otherwise required by the agency; and reimbursement for licenses, certificates, or similar requirements needed before a civil service employee can perform those services to be rendered under the contract. For purposes of this section, hourly direct overhead costs shall be derived by calculating the annual cost per employee for each specified direct overhead cost, divided by the number of hours each employee is employed on an annual basis. The state agency shall also disclose the basis for, and methodology utilized, in arriving at its conclusions as to the annual cost for each specified direct overhead cost;
 - (ii) The cost of any equipment necessary to perform the contracted-for services claimed as a direct overhead cost shall be calculated by establishing the cost incurred each year by the contracting agency for the use of the equipment. (For example, a laptop computer purchased at an initial cost of \$2,000.00, depreciates at a rate of \$500.00 per year for each year of use. For a contract of three years duration, the state agency can claim computer equipment costs of \$500.00 per year, for a total contract cost of \$1,500.00.) If the equipment is leased, the contracting agency can claim the annual lease cost of the equipment as an annual direct overhead cost. The state agency shall disclose the basis for, and methodology utilized, in arriving at its conclusions as to the annual cost for each piece of equipment identified as a direct overhead cost incurred in the performance of the contracted-for services.
 - (iii) The cost of any uniforms claimed as a direct overhead cost shall be calculated by establishing the cost incurred each year by the contracting agency for the purchase of uniforms. (For example, for a contract of four years duration, the state agency purchases

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uniforms for each civil service employee at a cost of \$200.00 during the first year of the contract, and \$200.00 during the third year of the contract, for a total of \$400.00 during the four year contract term. The state agency can claim \$100.00 per employee, per year, in uniform costs.) In those instances where the civil service employee receives an annual uniform allowance, the annual uniform allowance shall be allowed as a direct overhead cost. The state agency shall disclose the basis for, and methodology utilized, in arriving at its conclusions as to the annual cost for each uniform cost identified as a direct overhead cost.

- Any other costs incurred by the state agency when employing civil service employees to perform the contracted-for services, and claimed by the state agency as a direct overhead cost, including, but not limited to, the cost of background investigations, medical examinations, drug testing, license procurement, certificate procurement, or training, shall be calculated by establishing the cost incurred each year by the contracting agency for each cost claimed. (For example, for a contract of four years duration, the state agency conducts drug testing for each civil service employee at a cost of \$200.00 during the first year of the contract, and \$200.00 during the third year of the contract, for a total of \$400.00 during the four year contract term. The state agency can claim \$100.00 per employee, per year, in drug testing costs.) The state agency shall disclose the basis for. and methodology utilized, in arriving at its conclusions as to the annual cost for each expense identified as a direct overhead cost.
- (F) The hourly cost of indirect overhead costs the state agency would incur if civil service employees were to perform those services to be rendered under the contract. Indirect costs shall not be included unless the cost can be attributed solely to the function in question and would not exist if that function were not performed in state service.
 - (i) For purposes of this section, indirect overhead costs shall be itemized and include, but not be limited to, the following: the pro rata share of existing administrative salaries and benefits (including managers who do not directly supervise the civil service employees performing those services to be rendered under the contract, human resources staff who process the recruitment, hiring, and separation of the civil service employees performing those services to be rendered under the contract, and executive management staff who have oversight of the program(s) impacted by the contract), rent, utilities, equipment costs and materials. For purposes of this section, hourly indirect overhead costs shall be derived by calculating the annual pro rata cost per employee for each specified

indirect overhead cost incurred as a result of the agency performing those services to be rendered under the contract, divided by the number of hours each employee is employed on an annual basis. The state agency shall also disclose the basis for, and methodology utilized, in arriving at its conclusions as to the annual cost for each specified indirect overhead cost;

- (G) The total hourly cost, based on those costs set forth in subdivisions (C) through (F), the state agency would incur for each civil service employee, if civil service employees were to perform those services to be rendered under the contract.
- (H) A statement explaining why existing civil service employees cannot be re-directed or otherwise utilized to perform those services to be rendered under the contract.
- (3) The following information with respect to the contract employees who are to perform the services to be rendered under the contract:
 - (A) The number of employees required to perform each of the services to be rendered under the contract;
 - (B) The number of hours each employee shall perform services under the contract;
 - (C) The base hourly wage that will be paid to each contract employee performing a function under the contract that would otherwise be performed by the civil service.
 - (i) The contractor shall verify that the cost of any employee benefits, as set forth in section (b)(3)(D), direct overhead costs, as set forth in section (b)(3)(E), or any other costs incurred by the contractor, shall not be included in the base hourly wage calculation, unless specifically authorized by this section. The contractor shall also verify that it is in compliance with all applicable state and federal labor laws;
 - (ii) The cost of any recruitment or retention pay bonus or differential, or any geographic pay bonus or differential, that the contractor is required to pay to employ private employees to perform those services to be rendered under the contract, shall be calculated as part of the base hourly wage. If the bonus or differential is disbursed as a lump payment, the cost of the bonus or differential shall be amortized over the term of the proposed contract. The cost of any remuneration paid to an employee due to the employee possessing specialized skills or abilities (e.g.,

bilingual verbal and written skills), shall not be included as part of the base hourly wage, unless the specialized skill or ability is a prerequisite to perform those services to be rendered under the contract. The state agency shall provide detailed, factual information concerning its assertion that the contractor is required to pay any recruitment or retention pay bonus or differential, or any geographic pay bonus or differential, or that the contractor incurs any additional costs to compensate individuals with specialized skills or abilities, in order to employ private employees to perform those services to be rendered under the contract.

- (D) The hourly cost of employee benefits that will be provided to each contract employee.
 - (i) For those proposed contracts not subject to the provisions of Government Code section 19134, employee benefits shall be itemized and limited as set forth in section (b)(2)(D)(i), supra;
 - (ii) For those proposed contracts subject to the provisions of Government Code section 19134, hourly benefit costs shall be established as set forth in Section (b)(2)(D)(ii), supra;
 - (iii) Pursuant to Government Code section 19134, subdivision (d), if, in lieu of providing actual benefits as listed in subdivision (b)(3)(D)(ii) of this section, the private contractor intends to provide a cash equivalent, the amount of the cash equivalent shall be equal to the applicable determination under subdivision (b)(3)(D)(ii) of this section;
- (E) The hourly cost of direct overhead costs the private contractor will incur for each employee employed under the contract.
 - (i) For purposes of this section, direct overhead costs shall be itemized and include, but not be limited to, those items set forth in Section (b)(2)(E)(i) and (ii), supra;
- (F) The total hourly amount the private contractor will charge the state agency for each contract employee to perform those services to be rendered under the contract.
- (G) The annual costs the state agency will incur for activities related to inspection, supervision and monitoring activities to ensure proper administration of the contract. Inspection, supervision, and monitoring costs shall include, but not be limited to, the pro rata share of existing administrative salaries and benefits necessary for supervising and monitoring the contract, including costs associated with personnel

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supervision, invoice review, and the contract bidding process. Inspection, supervision and monitoring costs shall also include additional security or other risk costs incurred by the agency as a result of the contract. The state agency shall disclose the basis for, and methodology utilized, in arriving at its conclusions as to the annual contract inspection, supervision and monitoring costs, and specify the number of hours expended annually by agency staff, on a position-by-position basis, on contract inspection, supervision and monitoring duties. If no costs are claimed for oversight, the state agency shall provide the factual basis for its assertion;

- (4) The industry level hourly wage for those services to be rendered under the contract. The term "industry level hourly wage " as used in this section means the prevailing hourly rate of pay for the type of work in question in the local area where the contract would be let, as measured by reliable and statistically representative wage surveys such as those conducted by the Department of Industrial Relations or the Bureau of Labor Statistics. In the event that the most recent relevant wage survey data published by the Department of Industrial Relations differs from the wage survey data published by the Bureau of Labor Statistics, the board shall rely upon the wage survey data published by the Department of Industrial Relations, unless the wage survey data published by the Bureau of Labor Statistics is based on more recent information. The state agency shall identify the wage survey utilized and the date it was issued, and shall specify whether the wage is calculated in terms of mean or median wage.
- (5) That the contract will not result in the displacement of civil service employees.
 - (A) For purposes of this section, displacement shall be limited to: layoff; involuntary demotion; involuntary transfer to a new class; involuntary transfer to a new location requiring a change of residence, and as defined in Department of Personnel Administration regulations; and time base reductions. Displacement does not include: changes in shifts or days off; reassignment to other positions within the same class and general geographic location;
- (6) That the contract will not have an adverse impact on State Equal Employment Opportunity efforts, as set forth in Section 547.74;
- (7) That the contract was awarded through a publicized, competitive bidding process;
- (8) That the contract includes specific provisions pertaining to the qualifications of the staff who will perform each aspect of the work under the contract, as well as assurances that the contractor's hiring practices meet applicable nondiscrimination standards;

- (9) That the potential for future economic risk to the state from potential contractor rate increases is minimal.
- (10) That the contract is with a firm.
 - (A) A firm means a corporation, partnership, nonprofit organization, or sole proprietorship; and
- (11) That the potential economic advantage of contracting is not outweighed by the public's interest in having a particular function performed directly by the state government.
- (c) The board shall, within 5 days of receipt of the Notice of Intent to Execute Personal Services contract, forward a copy of the Notice to the employee organization(s) that represent(s) those civil service employees who would otherwise perform those duties to be rendered under the contract.

[Authority cited: Section 18701, Government Code. Reference: Sections 18670, 19130, 19131, 19134, Government Code; 10337, Public Contract Code.]

§ 547.70 Employee Organization's Request for Review.

- (a) Any employee organization that receives notification from the board, pursuant to Government Code section 19131, of a state agency's Notice of Intent to Execute Personal Services contract shall, within 15 days of the date of such notice having been mailed to the employee organization, be entitled to file with the board and to serve upon the state agency, a request for review of the contract for compliance with the requirements of Government Code section 19130(a). The employee organization's request for review shall identify the contract to be reviewed and include the following:
 - (1) Specific and detailed factual information that demonstrates how the contract fails to meet the conditions specified in Government Code section 19130(a); and
 - (2) Documentary evidence and/or declarations in support of the employee organization's position.
- (b) The employee organization shall file a proof of service with the board that states when and how it served a copy of its request for review upon the state agency.

[Authority cited: Section 18701, Government Code. Reference: Sections 18670, 19130, 19131, 19134, Government Code; 10337, Public Contract Code.]

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§ 547.71 State Agency Reply.

- (a) Within 10 days after receipt of service of the employee organization's request for review, the state agency may file with the board and serve upon the employee organization and the proposed contractor(s) a written reply to the employee organization's request.
- (b) The state agency shall file a proof of service with the board that states when and how it served a copy of its reply upon the employee organization and the proposed contractor(s).

[Authority cited: Section 18701, Government Code. Reference: Sections 18670, 19130, 19131, 19134, Government Code; 10337, Public Contract Code.]

§ 547.69 72 Undercut of State's Wage in Cost-Savings Based Contracts.

When a Personal Services Contract is based on cost savings, a contractor's wages shall be at or above the industry's level and shall not undercut the State's pay rate for comparable work by more than 15%, except that if in a nonmetropolitan area of the State the contractor's rate of pay is more than 15% below the state rate, the contract may be approved if the contractors rate of pay is closer to the State rate than it is to the comparable industry rate in the local area. In no case shall a contractor's wages be more than 25% below the State's pay rate. Comparison of wages for this purpose shall not include the cost of benefits.

- (a) Comparison of the contractor's and State's hourly rates will be made as follows:
 - (1) For contracts of one year or less duration, comparison shall be to the first step of the salary range of the class designated as the type of work performed by the Personal Services Contract except for classes with a special in-grade salary adjustment (SISA). In this case, comparison shall be made to the midpoint between the first and second steps.
 - (2) For contracts with durations of over one year up to two years, comparison shall be to the midpoint between the first and second steps of the salary range of the class designated as the type of work performed by Personal Services Contract except for classes with a SISA. Comparison in this case shall be made to the second step.
 - (3) For contracts with durations of over two years, comparison shall be to the second step of the salary range of the class designated as the type of work performed by Personal Services Contract.
- (b) Cost-savings based Personal Services Contracts with duration of more than one year shall contain a clause indicating that in the event of an increase in the State's pay rates, the contractor's wage rate will be reviewed and adjusted in subsequent years of

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the contract so as not to exceed the relationship with State and industry rates identified in the first paragraph of this section.

(c) The term "industry rate" as used in this section means the prevailing hourly rate of pay for the type of work in question in the local area where the contract would be let, as measured by reliable and statistically representative wage surveys such as those conducted by the Bureau of Labor Statistics or the Department of Industrial Relations. In the event that the most recent relevant wage survey data published by the Department of Industrial Relations differs from the wage survey data published by the Bureau of Labor Statistics, the board shall rely upon the wage survey data published by the Department of Industrial Relations, unless the wage survey data published by the Bureau of Labor Statistics is based on more recent information.

[Note: Authority cited: section 18701, Government Code. Reference: Section 19130(a)(2).]

§ 547.71 73 Amount of Savings.

- (a) Savings generated through cost-savings based personal services contracting must justify the size and duration of the contracting agreement. To do so, such contracts must meet one of the following criteria:
 - (1) Achieve a savings of 10% or more compared to the cost of performing the same function within the civil service over the duration of the contract; or
 - (2) Achieve a savings of at least \$50,000, in terms of 1988 dollars, per year compared to the cost of performing the same function within the civil service over the duration of the contract, provided that the savings equal at least 5% of the comparable civil service cost. The \$50,000 standard shall be adjusted at the beginning of each fiscal year to reflect changes in the California Consumer Price Index as reported by the Department of Industrial Relations, and the adjusted figure shall be communicated by Board staff to all departments.
- (b) Such savings need not be attained during each year of a multiyear contract, providing the overall savings meet one of the aforestated requirements.

[Note: Authority cited: Section 18701, Government Code. Reference: Sections 19130(a)(5) and 19130(a)(6), Government Code.]

§ 547.70 74 Affirmative Action Equal Employment Opportunity Impact.

- (a) For a department to be able to consider cost-savings based contracts, all of the following equal employment/affirmative action criteria must be met:
 - (1) The contract will not impact a key position in an affirmative action target class or a key location for affirmative action hiring.

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- (2) The department is making reasonable progress toward meeting affirmative action goals and timetables identified by the department under the provisions of Government Code Section 19797.
- (3) The department can continue to make reasonable progress toward meeting affirmative action goals and timetables absent the positions affected by the contract.
- (4) The contractor is in compliance with the statutes and regulations administered by the Department of Fair Employment and Housing.
- (b) An "affirmative action target class" as used in this section is defined as any class of positions which:
 - (1) a department has identified for focused recruitment purposes because there is underutilization as defined by Government Code Section 19791(c);
 - (2) has entry-level minimum qualifications; and
 - (3) has at least five vacancies anticipated during the year.
- (c) A position in an affirmative action target class or a location for affirmative action hiring that is specifically identified in the department's most recent affirmative action plan as required by Government Code Section 19797 is considered to be a "key position" or "key location."
- (d) "Reasonable Progress" as used in this rule is defined as hiring that is proportionately at least equal to overall hiring in the State civil service for the occupation covered by the contract.

No state agency may enter into a cost savings contract under Section 19130, subdivision (a) unless the agency can establish:

- (a) Approval of the contract will not unreasonably interfere with the ability of the agency to comply with its equal employment opportunity plan; and
- (b) The contractor is in compliance with the statutes and regulations administered by the Department of Fair Employment and Housing.

[Note: Authority cited: Section 18701, Government Code. Reference: Sections 11135-11139.58, 19130(a)(4), 19130(a)(8), 19790, 19791, 19793, 19794, and 19797 and 19798.5, Government Code; and Section 1431, Labor Code.]